



Engineering Division
No. KMSCL/EP/ 11019/2025

www.kmscl.kerala.gov.in
Date : 16-02-2026

Managing Director

M/s Kerala Surgical Equipment Co
GSTIN : 32AACFK7295D1ZG
No.41/1737 A,
MES Centre Near Town Hall,
Banerji Road,
Cochin -18

Sir / Madam,

LETTER OF INTENT NO : LOI/125/2025-2026/93

Sub: KMSCL - Supply and installation of **OT TABLE ORTHOPEDICS - MANUAL HYDRAULIC** - Letter of Intent issued - reg.

- Ref:**
1. Tender No : KMSCL/EP/T567/93/2025 Dated : 05-02-2025
 2. Pricebid opening summary notice dated : 27-11-2025
 3. NHM/6110/E2-CON(BIOMED)/2024/SPMSU dated : 18-10-2024

With reference to the above, it is informed that the running contract for the aforesaid equipment has been accepted by the Corporation. You are requested to the execute agreement & furnish performance security as per the terms & conditions mentioned herein.

1. DETAIL OF THE EQUIPMENTS

ECode	Name of the Item	Unit	Rate/Unit (Rs)	C.Duty (Rs)	GST (Rs)	Misc (Rs)	Total Value (Rs)
93	OT table Orthopedics - manual hydraulic Model & Make : PSI- Virtue / Palakkad Surgical	1 Nos	3,97,044.00	0.00	71,467.92	0.00	4,68,511.92
Grand Value (Rs)							4,68,512.00
Rupees in words : FOUR LAKH SIXTY EIGHT THOUSAND FIVE HUNDRED AND TWELVE ONLY							

2. AMC/CAMC Charges for OT table Orthopedics - manual hydraulic per unit for 7 year(s) after 3 year(s) warranty period is fixed as follows

Charge	4 th Year	5 th Year	6 th Year	7 th Year	8 th Year	9 th Year	10 th Year
OT table Orthopedics - manual hydraulic							
Labour	12,300.00	12,300.00	12,300.00	12,300.00	12,300.00	12,300.00	12,300.00
Comprehensive	28,750.00	28,750.00	28,750.00	28,750.00	28,750.00	28,750.00	28,750.00

* Tax Exclusive

3. Terms and Conditions

- 1 During the comprehensive warranty period the supplier shall conduct **4 site visits** in a year as part of preventive maintenance (once in **3 months** to every location) where the equipment is installed and submit the service report within 10 days from the date of such visit to the Corporation. You shall also attend any number of break down/ repair.
- 2 The above rates mentioned in SI. No 1 are in rupees with all taxes, duties and other charges like freight, installation charges, loading & unloading charges, handling charges etc.
- 3 As per clause 6.26.3 under General Conditions of the Contract of the tender document, the successful tenderer/ supplier shall execute an agreement on a non judicial Kerala Stamp Paper of value of 200/- (stamp duty to be paid by the supplier) with the Corporation. The specimen form of agreement is available in Annexure II of the tender document. The Managing Director / Proprietor Partner or authorized representative with power of attorney is requested execute the agreement as mentioned above within 10 days from the date of this offer letter, failing which the order will be cancelled as per the clause 6.25.2.
- 4 The required security deposit as per clause 6.27 under General Conditions of the Contract should also be submitted on the same day by way of demand draft for an amount **Rs 19,900.00 (5.00%** of the excluding taxes) drawn in favour of the Managing Director, Kerala Medical Services Corporation Limited payable at Thiruvananthapuram / Bank Guarantee valid up to 90 days after the date of completion of the contractual obligations. The BG submitted shall be valid 90 days after the expiry of warranty period of the last installed equipment.
- 5 The running contract period will be 2 years from the date of price bid opening. The supplier can withdraw from the running contract by giving one month prior notice after 180 days of price firmness, but not after the execution of agreement or issuance of Letter of Intent or Supply Order.
- 6 The equipment shall be supplied, installed and commissioned (conditions applicable as per the tender document) at the respective institution which will be mentioned in supply order within **8 Week(s)** from the date of issuance of supply order, strictly as per the condition of the above tender which includes, your bid and subsequent correspondences / amendments, undertakings, etc.
- 7 Liquidated damages:- If the supplier fails to deliver any or all of the goods or fails to perform the services within the time frame(s) prescribed in the contract, the Tender Inviting Authority/User Institution shall, without prejudice to other rights and remedies available to the Tender Inviting Authority/User Institution under the contract, deduct from the contract price, as liquidated damages, a sum equivalent to **0.50%** of the equipment to be supplied **per Week(s)** of delay or part thereof on delayed supply of goods and/or services until actual delivery or performance subject to a maximum of **15.00%** of the contract price. Once the delivery period is exceeded, Tender Inviting Authority/User Institution may consider termination of the contract. During the above-mentioned delayed period of supply and / or performance, the conditions incorporated shall also apply and Tender Inviting Authority shall seek alternate measures at the risk and cost of the supplier.
- 8 The supplier shall provide comprehensive warranty for all the goods supplied under this contract free from the defects arising out of design, materials, workmanship etc for a period of **3 year(s)** from the date of installation at the site. All the accessories supplied along with the equipment should also have **3 year(s)** warranty. You shall undertake maintenance of the equipment including replacement of all defective spares during the warranty period at free of cost.

- 9 **100%** payment will be made within 30 days against supply, installation and commissioning of the equipment at the respective institution and upon submission of satisfactory installation certificate (Annexure XII) signed by the hospital authorities. Balance **0%** will be released on submission of one month performance certificate (Annexure XVII) subject to recoveries if any, either on account of non-rectification of defects / deficiencies not attended by the supplier.
- 10 Funds will be transferred by RTGS for which the following details have to be provided to the Corporation
- a) Beneficiary full name and address
 - b) Bank account no
 - c) Bank branch and address
 - d) IFSC code of the bank
 - e) NEFT code of the bank
- 11 Any deviance in the agreed specification /condition will lead to imposition of penal clauses/ blacklisting or debarring your firm for a period of 3 years from the future tender of the corporation.
- 12 Running contract is fixed by KMSCL for the main equipment and all accessories. The technical specification will have the details of the main equipment, standard accessories and additional accessories. However the requirements of the institution vary from site to site. The items ordered for a location can be known clearly from the appendix of the supply order. The specification of the items ordered to a location only shall be applicable.
- 13 If these terms and conditions are acceptable, execute the agreement and furnish the security deposit as per the tender condition within 10 days enabling as to issue supply order.
- 14 A copy of LOI to be signed and returned by the successful bidder

*Sd/-
Managing Director
Approved for Issue*

General Manager

***** **THIS IS SYSTEM GENERATED ORDER, HENCE SIGNATURE NOT REQUIRED** *****

Copy To

1. Director of Health Services Thiruvananthapuram
2. DMO(H) & DPM NHM, BME
3. Concerned institution Superintendent/ Medical officer incharge
4. State Mission Director, NRHM Trivandrum

a. Please make necessary arrangements for the following

- I. Please prepare the site with all necessary electrical connection etc so as to facilitate the satisfactory installation of equipments by the supplier.
 - II. *Please ensure that the equipment has been supplied at your institution as per the purchase order & conforming the specifications mentioned there at the time of institution and thereafter observing the performance of equipment for 30 days.*
 - III. *Please sign the installation certificate as per the format and affix the stamp of the institution and handover the same to supplier/representative if the equipment is satisfactorily installed and sign the one month performance certificate as per the format and affix the stamp of the institution and handover the same to supplier/representative if the equipment has performed satisfactorily for a period of 30 days after installation.*
 - IV. *Please bring to the notice of the MD, KMSCL if any deviation of specification, malfunction, defect etc is noticed.*
 - V. *Ensure the supplier imparts **proper training on the operation and routine maintenance** of the equipment to your satisfaction.*
- b. It may be please noted that the supplier has agreed for annual maintenance contract for a period of **7 year(s)** after the expiry of **3 year(s)** warranty period. As per the rates mentioned under the clause 2 of this supply order. The user institution shall make necessary arrangement to enter into a AMC/CAMC at least 3 months before the expiry of the comprehensive warranty period.*
- c. Please ensure that a sticker issued to the supplier is affixed on all units, components etc. In case of any malfunction, breakdown etc noticed during the comprehensive warranty period or when the supplier fails to make the site visit as per the clause 3.13 of this supply order, the matter shall be reported to the toll free no. of KMSCL mentioned on the sticker.*



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ANNEXURE - I

(Schedule of Requirement)

#	Name of the Item	Unit
1	OT table Orthopedics - manual hydraulic	1 Nos

Schedule will be given along with the Supply Order

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Managing Director

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General Manager

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ANNEXURE - II

(Technical Specifications)

Equipment :OT table Orthopedics - manual hydraulic

1. The table should have minimum 4 sections
2. The table should have a detachable split leg and detachable head section.
3. The table top should be completely radiolucent.
4. The table top should have a minimum height of 765mm.
5. The table top should have a minimum vertical stroke of 300mm
6. Should have at least 25° trendelenburg or reverse trendelenburg
7. Should have at least 20° lateral tilt movement
8. Should have at least 80° back up movement
9. The head section should have up and down movement.
10. The table should have a heavy and sturdy base and compact to provide adequate foot room for the operating team.
11. The table should be mounted on heavy duty casters which offer enhanced weight bearing capacity and free mobility.
12. The table should have a single lever foot operated brake pedal
13. Should have a minimum patient weight bearing capacity of 175 Kgs.
14. Base should be made of cast Iron and all other parts and accessories should be completely made up of stainless steel.
15. The size of the main central column should be smaller to offer higher c-arm access.
16. The table should be compatible for spine surgeries with C-arm or separate accessory should be provided for doing spine surgery with C-arm.
17. The pelvic support should be movable to the edges and completely radiolucent.
18. The perennial post should be completely radiolucent
19. The table should be supplied with the following accessories.
 - a) Mattress for the complete table top in sections - 1 set
 - b) A pair of arm boards with pad and fixing clamp - 1
 - c) A pair of padded shoulder support with clamps - 1
 - d) A pair of padded lateral support with clamps - 1
 - e) A pair of leg crutches with clamps - 1
 - f) Anesthetic screen frame with clamp - 1
 - g) Adjustable traction device with minimum leg stroke of 175mm
 - h) Should have accessories for tibia interlocking - upward and downward
 - i) Telescopic Arm surgery board with floor support

Sd/-

Managing Director

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General Manager

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