



KERALA MEDICAL SERVICES CORPORATION LTD

(A Government Of Kerala Undertaking)

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GSTIN: 32AADCK4029M1ZK

EP Division

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No: KMSCL/EP/7790/2025

Dated: 07.01.2026

NOTICE

Sub:- Tender No.T573/ 2025 - Results of demonstration/ document evaluation & Date of price bid opening – various items- reg.

Ref:- 1. Tender Inviting Notice published dated 11.06.2024

2. Technical bid opening held on 29.07.2024@ 11.00 A M

3. Eligible list published on 01.01.2025

4. Reports of demonstration/ document evaluation of various items received on 04.11.2025

The details of the tenderers qualified in the technical evaluation are tabulated as follows:

| SI No | Equipment | Name of the Selected Bidder | Selected Models |
|-------|-----------------------------------|-----------------------------|--|
| 1 | Airway Management Trainer (Adult) | M/S UNIVERSAL AGENCIES | AMT (CHN/. LAERDA |
| 2 | Anatomical Torso Trauma Mannequin | M/S UNIVERSAL AGENCIES | PNEUMOTHORAX TRAINER/ LAERDAL |
| 3 | AED Trainer with Simulator | M/S UNIVERSAL AGENCIES | AED TRAINER WITH PEDIATRIC PADS/ LAERDAL |
| | | M/S Parkins Enterprises | PP-AeDT2-101/ PRESTAN |
| 4 | Infant CPR Mannequin | M/S UNIVERSAL AGENCIES | LITTLE BABY/ LAERDAL |
| | | | MEDICAL |

II. The other tenderers participated in the tender are rejected due to the reasons mentioned against their name below;

A. KMSCL/EP/T573/835/2025: Airway Management Trainer (Adult)

1. M/S Biotronics Equipments Pvt Ltd

Rejected model: AidH-17/Aid Harbo

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|--|------------------|
| 1.a | Tracheal (oral and nasal) | No nasal |
| 1.b | Pharyngeal (oral and nasal) | No nasal |
| 1.c | Oesophageal | Not available |
| 2 | The manikin must be able to provide realistic and complete training in all intubation procedures tracheal-oral and nasal | No Nasal |

| | | |
|---|---|--|
| | and the use of the Laryngeal Mask Airway and Combi tube. | |
| 3 | The manikin must provide realistic anatomy, nostrils. Lips, teeth, tongue, pharynx-oral and nasal, larynx with glottis opening, vallecula, arytenoids, vocal cords, sub glottis cricoid ring, trachea, including carina lungs, oesophagus and stomach. | No Tracheal cartilage |
| 5 | The manikin must provide realistic complications such as, laryngospasm, vomiting, and with excessive laryngoscope pressure on teeth will produce and audio signal. | Not having laryngospasm, vomiting, and Audio signal. |
| 8 | The manikin must provide the possibilities for practical training in clearing the obstructed airway by suctioning liquid foreign matter from oral cavity, Oro- or nasopharynx, Oro- or naso trachea, via end tracheal tube. Gastric drainage may also be practiced. | Gastric not possible |

2. M/S Dynamic tracom private limited

Rejected model: DT/AT00/Shanghai Kangren

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|-------------------------|--|
| | Comments | Poor performance, inadequate service support, and substandard quality have been reported for the previously supplied Skill Lab equipment |

B. KMSCL/EP/T573/1783/2025: Anatomical Torso Trauma Mannequin

1. M/S Biotronics Equipments Pvt Ltd

Rejected model:Trauma Teacher/Grabtek

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|---|-------------------------------|
| 3 | Should have bilateral tension pneumothoraxes and decompression portals in each auxilia and subclavian region, is specifically designed for training professionals in the practice of chest decompression. | Not meeting the specification |
| 5 | Heimlich Abdominal Thrust Manoeuvre may be performed | Not meeting the specification |

2. M/S Parkins Enterprises

Rejected model: LFO 3769/NASCO HEALTH CARE

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|-------------------------|------------------|
|-----------|-------------------------|------------------|

| | | |
|---|--|-------------------------------|
| 5 | Heimlich Abdominal Thrust Manoeuvre may be performed | Not meeting the specification |
|---|--|-------------------------------|

3. M/S Dynamic tracom private limited

Rejected model; DT/MTC64/Shanghai Kangre

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|-------------------------|--|
| | Comments | Poor performance, inadequate service support, and substandard quality have been reported for the previously supplied Skill Lab equipment |

C. KMSCL/EP/T573/1782/2025: AED Trainer with Simulator

1. M/S Biotronics Equipments Pvt Ltd

Rejected model; Grabtek Mak/ Grabtek

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|--|--|
| 2.f | Capability to train on fully automatic and semi-automatic AED modes. | Only Semi-automatic AED modes |
| 3.b | Must include a clear, high-contrast display or LED indicators for ease of use. | No display |
| 3.e | Must include a battery status indicator. | Battery status indicator not available |

2. M/S Sree Gokulam Healthcare Pvt. Ltd

Rejected model: BeneHeart C2/Shenzhen Mindray

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|---|---|
| 2.d | The device must have pre-configured training scenarios that can be controlled via remote control or manual selection. | No manual selection of scenarios possible |

D. KMSCL/EP/T573/844/2025: Infant CPR Mannequin

1. M/S Biotronics Equipments Pvt Ltd

Rejected model: Grabtek Make/ Grabtek Biosciences

Reason for rejection:

| Clause No | Technical Specification | Deviations noted |
|-----------|-------------------------|------------------|
|-----------|-------------------------|------------------|

| | | |
|---|---|---------------------------------------|
| 3 | Must have oral and nasal passages that allow realistic nose pinch required for mouth-to-nose ventilation | No nasal passage |
| 4 | Must have natural obstruction of the airway that allows students to learn the important technique of opening the airway | Not meeting the specification |
| 5 | Must have head tilt/chin lift and jaw thrust that allows students to practice correctly all manoeuvres necessary when resuscitating a real patient | No jaw thrust |
| 6 | Should have a realistic chest compliance that means students can experience the proper technique required for chest compressions on infants. Must have foreign-body airway obstruction feature that allows the release of a foreign-body obstruction to be practiced through back blows and chest-thrust techniques | No foreign body obstruction features. |

12.01.26

III. The online price bid of the eligible tenderer mentioned above will be opened on .11.2025 @11.AM at the e-tender portal

Dr Arun P V
General Manager