



KERALA MEDICAL SERVICES CORPORATION LTD.,
(Dept. of Health & Family Welfare, Govt. of Kerala)
Thycaud P.O., Thiruvananthapuram-14
Tele Fax No: 0471-2945647,
0471-2945646, 0471-2945600
Email id: edrugs.kmscl@kerala.gov.in
CIN : U24233KL2007SGC021616

Essential Drugs Division
No. KMSCL/ED/24/2025

www.kmscl.kerala.gov.in
Date: 27.09.2025

NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR VENDOR REGISTRATION

Sub :- Procurement of Drugs/Supplies for the year 2026-27 - Expression of Interest (EOI) for Empanelment/Registration of Vendors -reg

The Kerala Medical Services Corporation Limited (KMSCL) is the central procurement agency for all Essential Drugs including Anti-cancer drugs and Specialty drugs, Medical devices etc. for the Health Care Institutions under the Department of Health and Family Welfare, Government of Kerala.

KMSCL is inviting **Expression of Interest (EOI)** from interested and eligible vendors/ **Direct manufacturer/Loan licensee** having valid manufacturing license for the item(s) quoted /**Direct importer** holding valid import license for registration/empanelment to supply goods and/or services under the following **Categories**:

1. Category I – Drugs
2. Category II – Drugs Requiring Cold Storage Facilities
3. Category III – Medical Devices (List 1 & List 2)
4. Category IV – Blood Diagnostics Kits and Reagents
5. Category V – Consumables
6. Category VI – Disinfectants and Chemicals
7. Category VII – Surgical Sutures
8. Category VIII – X-ray Films and Accessories
9. Specialty Drugs
10. Anti-Cancer Drugs

1) **Eligibility Criteria:**

- **Direct manufacturer/ Direct importer / Loan licensee** having valid manufacturing license for the item(s) quoted. **Distributors/agents/contract manufacturers are not eligible.**

- Average Annual turnover of the last three financial years shall not be less than Rs. **25 Crores**. In case of MSMEs functioning within Kerala State, the average annual turnover shall not be less than Rs.50 Lakhs
- **If Start-up's-** Documentary Proof of recognition by the Department for Promotion of Industry and Internal Trade (DPIIT).
- Original Manufacturing License and its Renewal/ Import License
- Valid company registration certificate.
- GST Registration and PAN.
- **Minimum 3 years of** Manufacturing and Marketing.
- In case of **New Drug manufactured in India**, the firm shall possess the approval in **Form 46 or in Form CT-23**.
- In case of **Import of New Drugs**, the firm shall possess the approval in **Form 45 or in Form CT-25**.
- In the case of Drugs for which patent period has been expired during last two financial years, shall submit the approval from the respective DCGI to substantiate the same.
- Past performance and client references.
- **Financial soundness** (e.g., audited balance sheets/ Profit & Loss statements of the last 3 years).
- **WHO GMP certification/** GMP certification in case of MSME's/PSU functioning in Kerala.
- Any other relevant certifications/licenses (e.g., US-FDA certification, ISO, QMS, etc.)
- **If MSME** (Registered in Kerala/ Other states)- Documentary proof that the firm is registered with the Industries department/Directorate of Industries and Commerce.

2) Instructions:

1. The EOI document should include:
 - Company Profile
 - Details of products offered (in excel form attached as **Annexure**).
 - Original Manufacturing License and its Renewal
 - Valid Documents stating relevant experience in **Manufacturing and Market Standing**.
 - Average Annual Turnover Statement/ Audited balance sheets/ Profit & Loss statements of the last 3 years

- Valid WHO GMP certification
 - Valid Non Conviction Certificate.
 - **If MSME's/ Start-up's-** Documentary proof
 - Contact details
 - And other relevant documents to prove eligibility
2. Interested vendors are requested to submit their **EOI application** along with required documents in a **sealed envelope/email**, clearly superscribed with:

“Expression of Interest for Vendor Registration – [Category Name]”

3. The application must reach us by **15/10/2025**, before **05.00 pm** at the following address/email:

To:

The Managing Director

KERALA MEDICAL SERVICES CORPORATION LTD.

(Dept. of Health & Family Welfare, Govt. of Kerala)

Thycaud P.O., Thiruvananthapuram-14

Email: edrugs.kmscl@kerala.gov.in

Website: kmscl.kerala.gov.in

Note:

- **This EOI is purely for the purpose of vendor registration. This is not a Request for Proposal (RFP) or a tender.**
- Shortlisted vendors may be intimated further for any documents as per the requirements.
- Category wise list of items will be available in the official website of KMSCL

Sd/-

MANAGING DIRECTOR

KERALA MEDICAL SERVICES CORPORATION LTD.

ANNEXURE

KMSCL ESSENTIAL DRUG LIST

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