



KERALA MEDICAL SERVICES CORPORATION LTD.,
(Dept. of Health & Family Welfare, Govt. of Kerala)
Thycaud P.O., Thiruvananthapuram-14
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CIN : U24233KL2007SGC021616

Essential Drugs Division

www.kmscl.kerala.gov.in

No. KMSCL/ED/24/2025

Date : 18 .12.2025

NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR VENDOR REGISTRATION

Sub :- Procurement of Drugs/Supplies for the year 2026-27 - Expression of Interest (EOI) for Empanelment/Registration of Vendors –reg.

Ref :- Minutes of the meeting held on 11.08.2025 under the chairmanship of Additional Chief Secretary to Government

The Kerala Medical Services Corporation Limited (KMSCL) is the central procurement agency for all Essential Drugs including Anti-cancer drugs and Specialty drugs, Medical devices etc. for the Health Care Institutions under the Department of Health and Family Welfare, Government of Kerala.

KMSCL is inviting **Expression of Interest (EOI)** from interested and eligible vendors/**Direct manufacturer/Loan licensee** having valid manufacturing license for the item(s) quoted /**Direct importer** holding valid import license for registration/empanelment to supply goods and/or services under the following **Categories**:

1. Category I – Drugs
2. Category II – Drugs Requiring Cold Storage Facilities
3. Category III – Medical Devices (List 1 & List 2)
4. Category IV – Blood Diagnostics Kits and Reagents
5. Category V – Consumables
6. Category VI – Disinfectants and Chemicals
7. Category VII – Surgical Sutures
8. Category VIII – X-ray Films and Accessories
9. Specialty Drugs
10. Anti-Cancer Drugs

1. **Eligibility Criteria:**

- **Direct manufacturer/ Direct importer / Loan licensee** having valid

manufacturing license for the item(s) quoted. **Distributors/agents/contract manufacturers are not eligible.**

- Average Annual turnover of the last three financial years shall not be less than Rs. **25 Crores**. In case of MSMEs functioning within Kerala State, the average annual turnover shall not be less than Rs.50 Lakhs
- **If Start-up's-** Documentary Proof of recognition by the [Department for Promotion of Industry and Internal Trade \(DPIIT\)](#).
- Original Manufacturing License and its Renewal/ Import License
- Valid company registration certificate.
- GST Registration and PAN.
- **Minimum 3 years** of Manufacturing and Marketing.
- In case of **New Drug manufactured in India**, the firm shall possess the approval in Form 46 or in Form CT-23.
- In case of **Import of New Drugs**, the firm shall possess the approval in Form 46 or in Form CT-23.
- In the case of Drugs for which patent period has been expired during last two financial years, shall submit the approval from the respective DCGI to substantiate the same.
- Past performance and client references.
- **Financial soundness** (e.g., audited balance sheets/ Profit & Loss statements of the last 3 years).
- **WHO GMP certification**/ GMP certification in case of MSME's/PSU functioning in Kerala.
- Any other relevant certifications/licenses (e.g., US-FDA certification, ISO, QMS, etc.)
- **If MSME** (Registered in Kerala/ Other states)- Documentary proof that the firm is registered with the Industries department/Directorate of Industries and Commerce.

1. **Instructions:**

1. The EOI document should include:
 - Company Profile

- Details of products offered (in excel form attached as **Annexure**).
 - Original Manufacturing License and its Renewal
 - Valid Documents stating relevant experience in **Manufacturing and Market Standing**.
 - Average Annual Turnover Statement/ Audited balance sheets/ Profit & Loss statements of the last 3 years
 - Valid WHO GMP certification
 - Valid Non Conviction Certificate.
 - **If MSME's/ Start-up's**- Documentary proof
 - Contact details
 - And other relevant documents to prove eligibility
2. Interested vendors are requested to submit their **EOI application** along with required documents in a "**sealed envelope** " clearly superscribed with:

“Expression of Interest for Vendor Registration – [Category Name]”

1. The application must reach us at the following address/email:

To,

THE MANAGING DIRECTOR
KERALA MEDICAL SERVICES CORPORATION LTD
(Dept.of Health & Family Welfare, Govt of Kerala)
Thycaud P.O, Thiruvananthapuram -14
Email:edrugs.kmscl@kerala.gov.in
Website:www.kmscl.kerala.gov.in

Note:

- **This EOI is purely for the purpose of vendor registration. This is not a Request for Proposal (RFP) or a tender.**
- Shortlisted vendors may be intimated further for any documents as per the requirements.
- Category wise list of items will be available in the official website of KMSCL.
- **Bidder who are already participate the vender registration need not submit documents against this notice**

Sd/-
Dr Arun P V
GENERAL MANAGER