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Equipment Division

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No: KMSCL/EP/117/2017

Dated: 04.08.2017

NOTICE

Sub:- Tender No. T219/2017- Results of technical document evaluation/ demonstration & Date of Price Bid Opening – Diathermy Dermatology - reg.

- Ref:-**
1. Tender Inviting Notice published dated 23.02.2017
 2. Technical bid opening on 10.04.2017@ 11.00 A M
 3. Clarification notice published on 02.05.2017
 4. Eligible list for demonstration published on 29.05.2017
 5. Demonstration / document evaluation of Diathermy Dermatology conducted on 23.06.2017
 6. Result of demonstration published dtd.24.06.2017
 7. Representation email received from M/s. Choice Medisystems on 01.07.2017

I. With reference to the demonstration result notice published for Diathermy Dermatology, a representation was submitted by M/s. Choice Medisystems against the rejection of their offered model Shalya LX. The representation received was evaluated in detail and the findings and decisions are as follows;

Representation:

The representation submitted by M/s. Choice Medisystems states that "our quoted model Shalya LX is rejected due to clause no:9 (Should be light weight and portable).

We would like to mention that our quoted model Shalya LX weighs 4.45 kg, which is only 450gms more than ERBE VIO 100 (Selected model), which weighs 4.0kg (which is one of the qualified model). Reason for rejecting our model is found to be a very silly reason which is just a matter of over 450 gms, while its matching all other technical specifications. If it was 2-3 kg more, then it was logical in considering to be overweight or non portable.

Our manufacture-Xcellance Medical Technologies Pvt Ltd has also raised deep concern over technical committee rejected our model just due to the reason of being extra weight of 450gms than the selected bidder, when its matching all other specifications.

Our technical experts has also shown great concern and shock, that KMSCL technical committee has selected a bidder which demonstrated their model which was non compliant to clause no 1.Should have patient isolation transformer/circuit for complete safety. In theory if a generator is using patient isolation transformer/circuit, then Return electrode is mandatory. A generator which employs patient isolation transformer can never work without a patient return electrode or patient plate. KMSCL technical committee has relaxed rules for a safety clause to select a foreign manufacturer (1. Should have patient isolation transformer/circuit for complete safety.) and imposed rejection to a bidder just being overweight of 450 grams to an Indian manufacturer.

Now we request you to give us a chance to arrange a clinical live demonstration so that we can prove our machine can satisfy the requirements of the users in dermatology applications as per the specifications mentioned in the tender

Findings of the committee: The equipment was demonstrated at General Hospital, Thiruvananthapuram and was used by the Medical Officers. On trial run at the hospital the Medical Officer reported that the usability of the offered model in the clinical environment is satisfactory. Hence the offer of M/s. Choice Medisystems may be considered for further tender process.

It is also represented that the technical committee has relaxed rules for a safety clause to select a foreign manufacturer. As per technical specification clause 1 “Should have patient isolation transformer/ circuit for Complete Safety.” And as per clause 12 “If return electrode is required to operate the equipment, reusable return electrode has to be supplied”. Hence as per specification neither the isolation transformer nor the return electrode is made mandatory. Technical committee has not violated any rules and selected the products only based on the stipulated specifications of the tender.

Recommendations of the committee: The representation submitted by the firm for considering their offer for further tender process is considered

II. The details of the tenderers qualified after the evaluation for price bid opening is tabulated as follows:

Sl. No	Equipment	Name of the Selected Bidder	Model / OEM
1.	Diathermy Dermatology	M/s. Sree Gokulam Healthcare Pvt. Ltd.	Conmed Corporation
		M/s. NEOPTIC SURGICALS	Erbe Elektromedizin GmbH
		M/s. Choice Medisystems	Xcellance Medical Technologies Pvt Ltd

III. The online price bid of the eligible tenderers mentioned above will be opened on 07 .08.2017 @ 11.00 am at the etender portal

Dr. Dileep Kumar S R
General Manager